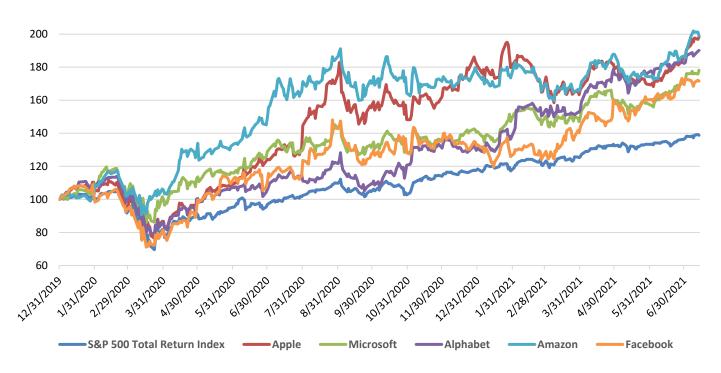


The S&P 5(00)

Since the start of 2020, the S&P 500 Index has achieved a total return of just under 39%.¹ A remarkable run in the face of extraordinary economic disruption. While many stocks have performed well post-pandemic, the story of the index is really the story of five companies colloquially known as FAAMG: Facebook, Apple, Amazon, Microsoft and Google (or Alphabet). These five stocks alone have accounted for over 42% of the S&P 500's gain. Put another way, if the remaining 495 stocks in the S&P 500 were flat over the last 18 months, the index would still be up over 16.3% based on FAAMG returns. They are so dominant to the U.S. market structure that we may well as start calling the S&P 500 the S&P 5.



Returns Since Start of 2020 (%), Normalized to 100

Most of our portfolios have exposure to several or more of these stocks and have benefitted handsomely from owning them over the years. Given their reasonable valuations relative to the rest of market, as well as their still impressive sales, profitability and cash flow growth rates, we see no reason to lighten these positions (unless their weight in an individual portfolio becomes too large for comfort). The FAAMG stocks each operate in markets where they benefit from growing network effects – where competitive dynamics naturally lend themselves to winner-take-all, or oligopolistic type market structures. Yes, antitrust actions and regulatory policies in the U.S. and Europe remain potential headwinds, but for several years now these concerns have done nothing to hinder business operations or share prices (and given the conservative bent of U.S. courts, any action short of congressional legislation is likely to face a high barrier to judicial success).

As depicted in the below graphic, FAAMG stocks now account for over 23% of the S&P 500 Index weight – the highest concentration in the top-5 stocks going back to at least 1980 per a recent Goldman Sach's study on market concentration.² The key issues for investors aren't whether these firms are worth owning or overvalued (we would argue they are worth owning and are not overvalued); rather, investors need to decide where to allocate long-term capital outside these mega-cap technology firms and what the impact will be on portfolio performance if their stock returns level off.

Securities offered through Western International Securities, Inc. (Western), Member FINRA and SIPC, and Fidelity Brokerage Services LLC (Fidelity), Member NYSE, SIPC. Karmin Capital, a division of Fort Sheridan Advisors LLC, Western and Fidelity are separate and unaffiliated entities.



S&P 500 Index Composition by Company Size

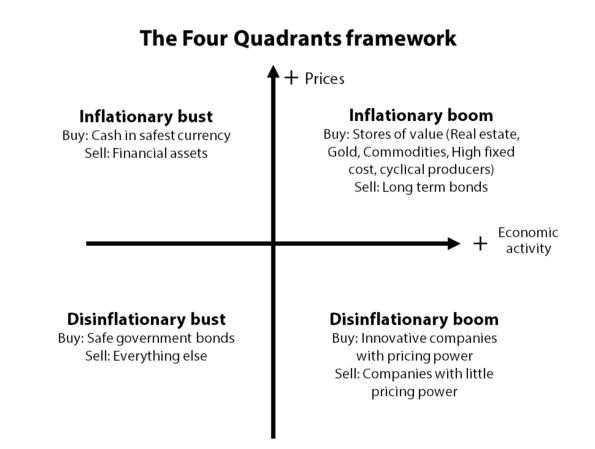
Unfortunately, there aren't easy answers to these allocation questions. Over-allocate to mega-cap tech and you may carry more portfolio concentration risk than you can tolerate. Under-allocate and you may underperform the index if these companies maintain their pace of share price appreciation. Another key variable in determining allocation is what will prevailing economic conditions look like once we are past this pandemic (and whether we will even get past Covid anytime soon given the rapid spread of new variants like the Delta variant). With bond yields falling over the last month and large cap tech stocks again rising, the market is sending a signal that concerns over inflation are likely to abate and the economy will return to the slow growth type of environment that defined the 2010s. We are not so sure a return to pre-Covid economic conditions will be the ultimate outcome, or whether recent signs of increased inflation will prove durable along with higher sustained economic growth. If the post-Covid world ends up resembling the pre-Covid world, then large cap tech/growth stocks whose businesses can thrive despite operating in a low GDP growth environment should continue performing well.

Previously, we have shared an analytical framework from the firm Gavekal Research that we find helpful in determining the optimal portfolio strategy for four different sets of economic conditions.³ Per the below chart these are: (1) inflationary boom, (2) inflationary bust, (3) disinflationary boom and (4) disinflationary bust. We doubt we are headed toward any sort of bust given the immense fiscal spending by global governments and accommodative monetary conditions. The key question is are we likely to experience conditions closer to an inflationary boom or disinflationary boom. The latter description marked the decade following the 2008 financial crisis. Prices were stable and economic growth – though unexceptional – still trended in a positive direction.

Securities offered through Western International Securities, Inc. (Western), Member FINRA and SIPC, and Fidelity Brokerage Services LLC (Fidelity), Member NYSE, SIPC. Karmin Capital, a division of Fort Sheridan Advisors LLC, Western and Fidelity are separate and unaffiliated entities.



As stated above, this set of conditions favored FAAMG-type stocks. However, a more robust growth environment marked by higher prices would likely favor a completely different set of companies. Particularly firms whose operations are more sensitive to economic conditions (which tend to be asset heavy companies with cyclical businesses in the energy, industrials, materials, financial and consumer discretionary sectors). The underlying businesses of the S&P 5 would be just fine in an inflationary boom, but their stock prices might lag (as was the case from October last year through this May when investors positioned for an inflationary boom-type outcome).



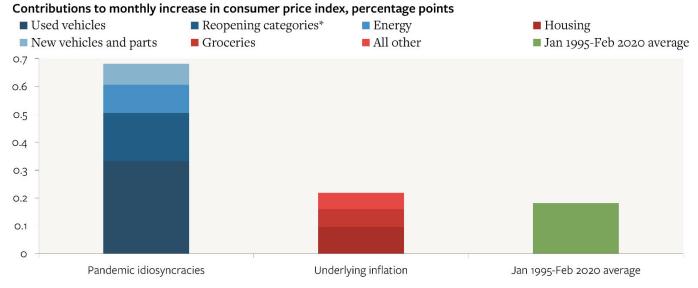
On the question of inflation, the short-term data right now cuts both ways. The year-over-year price comparisons to last year are unsurprisingly high, resulting in some of the sharpest consumer price index (or CPI) readings since the 1970s. Monthly CPI increases are also elevated as the economy reopens and businesses are paying up to attract/retain workers and resolving supply chain disruptions. Inflation can start as a short-term trend before morphing into a longer-term mindset. The biggest risk to sustained inflation is probably consumers and businesses anticipating high future inflation and altering their consumption and pricing habits accordingly. Inflation can be a self-reinforcing mindset. On the other hand, the categories contributing to outsized yearly and monthly price rises may be transitory. Per the following chart from the financial journalist Matthew Klein, a large part of June's CPI increase over May was attributable to what he calls "Pandemic idiosyncrasies."⁴ Used vehicles, for instance, are having an outsized impact on monthly inflation. It's hard (but not impossible) to envision a tight auto market for used cars persisting durably into the future.

Securities offered through Western International Securities, Inc. (Western), Member FINRA and SIPC, and Fidelity Brokerage Services LLC (Fidelity), Member NYSE, SIPC. Karmin Capital, a division of Fort Sheridan Advisors LLC, Western and Fidelity are separate and unaffiliated entities.



Don't Panic

Sharp price movements in a handful of categories accounting for a quarter of the total price index explain all of the unusually rapid inflation in June, as has been the case for the past several months.



*Reopenening categories are restaurants, hotels, airline fares, recreation services, motor vehicle insurance, and motor vehicle rental Source: Bureau of Labor Statistics, Matthew Klein's calculations

While we have strong and informed thoughts on the likely path forward for the economy, the reality is no one knows what will unfold. Continuing to bet on the FAAMG stocks may very well be a wise one; or it may not be. Good companies don't necessarily make for good stock prices all the time. The background set of economic and market conditions also matters. If you own these stocks, we advise continuing to hold them; and if you are under-allocated, we think they still make sense as pillars in a portfolio. For many of us, though, the challenge is what to do if you already own a fair amount.

If the post-Covid economy begins to look more like that of the 2010s, the FAAMG stocks will serve you well. The risk for portfolios is that the 2020s are different and that the S&P 495 matter more to returns than the S&P 5. To hedge this risk and improve overall diversification, we encourage considering allocations to firms whose businesses would benefit from a stronger growth environment marked by higher prices. So it boils down to if you don't have much cyclical or value exposure, consider adding some.

We hope you and your families are enjoying the summer. As always, please feel free to reach out to discuss any of the ideas covered in this letter or your portfolio strategy.

Sincerely,

Stallen

Peter Karmin Managing Member

Stuart Loren Director

Karmin Capital 600 Central Ave, Suite 365 Highland Park, IL 60035 (847) 559-9700 www.karmincapital.com

Page 4

Securities offered through Western International Securities, Inc. (Western), Member FINRA and SIPC, and Fidelity Brokerage Services LLC (Fidelity), Member NYSE, SIPC. Karmin Capital, a division of Fort Sheridan Advisors LLC, Western and Fidelity are separate and unaffiliated entities.



Citations and Disclosures

- ¹ Bloomberg (as of July 14, 2021). All market data cited herein is from Bloomberg unless otherwise noted.
- ² Goldman Sachs, *Equities, antitrust, and the "inestimable" value of due process* (July 13, 2021).
- ³ Charles Gave, Gavekal Research, *The Boom Of 2021* (Dec. 18, 2021).
- ⁴ Matthew Klein, U.S. CPI inflation (July 13, 2021), available at: <u>https://theovershoot.co/p/us-cpi-inflation</u>.

Investing involves risks, including the possible loss of principal and fluctuation of value. Past performance is no guarantee of future results.

This letter is not intended to be relied upon as a forecast, research or investment advice, and is not a recommendation, offer or solicitation to buy or sell any securities or to adopt any investment strategy. The opinions expressed are as of the date noted above and may change as subsequent conditions vary. The information and opinions contained in this letter are derived from proprietary and nonproprietary sources deemed by Karmin Capital to be reliable, are not necessarily all-inclusive and are not guaranteed as to accuracy. As such, no warranty of accuracy or reliability is given and no responsibility arising in any other way for errors and omissions (including responsibility to any person by reason of negligence) is accepted by Karmin Capital, its principals, employees, agents or affiliates, or by Fort Sheridan Advisors LLC, its principals, employees, agents or affiliates. This post may contain "forward-looking" information that is not purely historical in nature. Such information may include, among other things, projections and forecasts. There is no guarantee that any forecasts made will materialize. Reliance upon information in this post is at the sole discretion of the reader.

Please consult with your Karmin Capital financial advisor to ensure that any contemplated transaction in any securities mentioned in this letter align with your overall investment goals, objectives and tolerance for risk. In addition, please note that Fort Sheridan Advisors LLC, through its wealth management division, Karmin Capital, including its principals, employees, agents, affiliates and advisory clients, may have positions in one or more of the securities discussed in this communication. Please note that Karmin Capital, including its principals, employees, agents, affiliates and advisory clients may take positions or effect transactions contrary to the views expressed in this communication based upon individual or firm circumstances. Any decision to effect transactions in the securities discussed within this communication should be balanced against the potential conflict of interest that Karmin Capital has by virtue of its investment in one or more of these securities.

Additional information about Fort Sheridan Advisors LLC is available in its current disclosure documents, Form ADV and Form ADV Part 2A Brochure, both which are available without charge by contacting Fort Sheridan toll-free at 866-559-9700. You may also request copies by email at <u>info@fortllc.com</u>, or access the documents online via the SEC's Investment Adviser Public Disclosure (IAPD) database at <u>www.adviserinfo.sec.gov</u>, using CRD# 151139 or SEC# 801-70517.

Karmin Capital neither provides investment banking services nor engages in principal or agency cross transactions. Karmin Capital is the wealth management division of Fort Sheridan Advisors LLC. All securities transactions are effected through Western International Securities, Inc. and Fidelity Brokerage Services LLC. Fort Sheridan Advisors LLC is not an affiliate of Western International Securities, Inc. or Fidelity Brokerage Services LLC.

Securities offered through Western International Securities, Inc. (Western), Member FINRA and SIPC, and Fidelity Brokerage Services LLC (Fidelity), Member NYSE, SIPC. Karmin Capital, a division of Fort Sheridan Advisors LLC, Western and Fidelity are separate and unaffiliated entities.